

## Strategic Plan 2021-2024: Institution Level Objectives

Objectives	Evaluation Method/Criteria/Target(s)	Tasks	Responsible Area(s)
<b>Access: Increase access to opportunities, resources, and support.</b>			
Increase unduplicated headcount in curriculum programs	<p>Fall unduplicated headcount in curriculum programs will increase by 2 percent each year for a total of 6 percent over three years</p> <p>Fall 2020 Baseline = <b>2,526</b>                      Fall 2021 Target = 2,577                      Fall 2022 Target = 2,628                      Fall 2023 (Total) Target = 2,681</p> <p>Annual unduplicated headcount in curriculum programs will increase by 2 percent each year for a total of 6 percent over three years</p> <p>Reporting Year 2020-21 Baseline = <b>3,665</b>                      Reporting Year 2021-22 Target = 3,738                      Reporting Year 2022-23 Target = 3,813                      Reporting Year 2023-24 (Total) Target = 3,889</p>	<ul style="list-style-type: none"> <li>- COA CCP Liaisons will regain entry into high schools.</li> <li>- COA will host two "CCP to COA Days" in spring 2022.</li> <li>- COA Admissions team will build and retain relationships with high school principals, guidance counselors, and CDC coordinators</li> <li>- COA Admissions team will have a presence in the local high schools of the seven counties we serve - student events, parent nights, and admissions events</li> <li>- COA Admissions team will work to highlight community events to take part in; admissions will strategically look at which events should be considered for recruitment purposes and which should be considered community outreach</li> <li>- COA Admissions team will highlight new recruitment methods that align with the change of our student populations (i.e. social media campaigns, etc.)</li> <li>- COA will continue to assign advisors after an applicant completes the steps to enroll; allowing advisors the opportunity to contact new students proactively</li> <li>-COA advisors will develop and implement an intake form to access incoming students' resource needs and transfer/career goals</li> <li>- COA will use funding opportunities to promote the college in efforts to provide better access to education for students interested in attending COA (i.e. Longleaf Funding, Pell Grant, Dare Guarantee Scholarship)</li> <li>- COA Admissions team will continue to provide and support college events that highlight curriculum programs (i.e. Test Drives, Advanced Manufacturing Day, etc)</li> </ul>	<p>SSEM</p> <p>Deans/Program Coordinators</p>
Increase unduplicated headcount in continuing education programs	<p>Fall unduplicated headcount in continuing education programs will increase by 2 percent each year for a total of 6 percentage points over three years</p> <p>Fall 2020 Baseline = <b>1,874</b>                      Fall 2021 Target = 1,911                      Fall 2022 Target = 1,948                      Fall 2023 (Total) Target = 1,989</p> <p>Annual unduplicated headcount in continuing education programs will increase by 2 percent each year for a total of 6 percent over three years</p> <p>Reporting Year 2020-21 Baseline = <b>3,721</b>                      Reporting Year 2021-22 Target = 3,795                      Reporting Year 2022-23 Target = 3,871                      Reporting Year 2023-24 (Total) Target = 3,948</p>	<ul style="list-style-type: none"> <li>- COA Admissions team will continue to provide and support college events that highlight CONED programs (i.e. Evening in Edenton, Chef for a Day, etc)</li> </ul>	<p>Workforce Development &amp; Career Readiness</p> <p>Admissions and Recruitment</p>
Increase student use of tutoring services	<p>Fall unduplicated student headcount utilizing tutoring services will increase by 1.67 percent each year for a total of 5.01 percentage over three years</p> <p>Fall 2020 Baseline = <b>629</b>                      Fall 2021 Target = 640                      Fall 2022 Target = 651                      Fall 2023 (Total) Target = 662</p>	<ul style="list-style-type: none"> <li>-Increase advertisement of tutoring for available subjects, particularly math and English, to increase student presence.</li> <li>-Recruit more peer tutors to provide a wider range of subjects and availability for students seeking tutoring.</li> <li>-Build a resource collection for tutors to use to assist students in becoming independent learners.</li> <li>-Use Adviso early alerts to identify students who may need tutoring or other academic support services.</li> </ul>	Academic Support Services
Increase awareness of opportunities, resources, and support	Plan developed and implemented in 2021-22 or not	-Develop and implement comprehensive communication and marketing plan	Director of Communications and Marketing



<p>Reduce gaps in Progression/Persistence Performance Measure</p>	<p>The gap between all students and Black students in COA's NCCCS Performance Measure Report First-Year Progression/Persistence score will decrease by 2 percentage points each year for a total of 6 percentage points over three years.</p> <p>2021 Report gap Baseline = <b>8.4%</b>  2022 Report Target = 6.4%  2023 Report Target = 4.4%  2024 Report (Total) Target = 2.4%</p> <p>The gap between Pell Grant recipients and not recipients in COA's NCCCS Performance Measure Report First-Year Progression/Persistence score will decrease by 2 percentage points each year for a total of 6 percentage points over three years.</p> <p>2021 Report gap Baseline = <b>21%</b>  2022 Report Target = 19%  2023 Report Target = 17%  2024 Report (Total) Target = 16%</p>	<p>-Employ a Success Coach with a caseload focused on students from underrepresented populations; among other duties, the Success Coach will:</p> <ul style="list-style-type: none"> <li>-Identify and provide proactive outreach to students at-risk, connecting them to intentional intervention and student support activities (including referrals to academic and basic needs security resources).</li> <li>-Identify the appropriate action/outreach for faculty-generated early alerts.</li> <li>-Engage students in academic and career planning activities</li> <li>-Connect students to campus engagement/enrichment opportunities</li> <li>-Facilitate the college transfer process</li> <li>--Work with the summer jump program to connect minority male students with a mentor</li> </ul>	<p>SSEM DOL/Academic foundations</p>
<p>Reduce gaps in Completion Performance Measure</p>	<p>The gap between all students and Black students in COA's NCCCS Performance Measure Report Curriculum Completion score will decrease by 2 percentage points each year for a total of 6 percentage points over three years.</p> <p>2021 Report gap Baseline = <b>9.6%</b>  2022 Report Target = 7.6%  2023 Report Target = 5.6%  2024 Report (Total) Target = 3.6%</p> <p>The gap between Pell Grant recipients and not recipients in COA's NCCCS Performance Measure Report Curriculum Completion score will decrease by 2 percentage points each year for a total of 6 percentage points over three years.</p> <p>2021 Report gap Baseline = <b>28%</b>  2022 Report Target = 20%  2023 Report Target = 18%  2024 Report (Total) Target = 16%</p>	<p>-Employ a Success Coach with a caseload focused on students from underrepresented populations; among other duties, the Success Coach will:</p> <ul style="list-style-type: none"> <li>-Identify and provide proactive outreach to students at-risk, connecting them to intentional intervention and student support activities (including referrals to academic and basic needs security resources).</li> <li>-Identify the appropriate action/outreach for faculty-generated early alerts.</li> <li>-Engage students in academic and career planning activities</li> <li>-Connect students to campus engagement/enrichment opportunities</li> <li>-Facilitate the college transfer process</li> <li>-Work with the summer jump program to connect minority male students with a mentor</li> </ul>	<p>SSEM DOL/Academic foundations</p>
<p><b><i>Diversity: Promote diversity of people, perspectives, and programs.</i></b></p>			
<p>Promote diversity of curriculum education student populations</p>	<p>Minority curriculum student percentage will increase by 2 percentage points each year for a total of 6 percentage points over three years.</p> <p>Fall 2020 Baseline = <b>32%</b>  Fall 2021 Target = 34%  Fall 2022 Target = 36%  Fall 2023 (Total) Target = 38%</p>	<p>- The Admissions team will work to provide better access to students within diverse populations. This will be done by broadening who we partner with and by changing the audience we typically speak to.</p> <p>- Utilize the Unity Task Force to create a recruitment plan to increase student diversity.</p>	<p>Marketing SSEM Unity Task Force</p>
<p>Promote diversity of continuing education student populations</p>	<p>Minority continuing education student percentage will increase by 1 percentage points each year for a total of 1 percentage points over three years.</p> <p>Fall 2020 Baseline = <b>26%</b>  Fall 2021 Target = 27%  Fall 2022 Target = 28%  Fall 2023 (Total) Target = 29%</p>	<p>Expand marketing strategies to increase diverse population enrolled in key programs (CDL, NA, EMS) through:</p> <ul style="list-style-type: none"> <li>-Use of varied ethnicities and gender in visual marketing.</li> <li>- Marketing campaigns that target underserved populations in specific CTE programs (i.e. - Women in Truck Driver Training)</li> <li>-Research new program offerings that meet community need and reach diverse market (e.g. "Natural Hair Certificate Program")</li> </ul>	<p>Marketing Workforce Development and Career Readiness</p>

Promote diversity of employee population	<p>All minority employee population percentage will increase by 1 percentage points each year for a total of 3 percentage points over three years.</p> <p>Fall 2020 Baseline = <b>21%</b>  Fall 2021 Target = 22%  Fall 2022 Target = 23%  Fall 2023 (Total) Target = 24%</p> <p>Full-time minority employee population percentage will increase by 1 percentage points each year for a total of 3 percentage points over three years.</p> <p>Fall 2020 Baseline = <b>22%</b>  Fall 2021 Target = 23%  Fall 2022 Target = 24%  Fall 2023 (Total) Target = 25%</p> <p>Part-time minority employee population percentage will increase by 1 percentage points each year for a total of 3 percentage points over three years.</p> <p>Fall 2020 Baseline = <b>20%</b>  Fall 2021 Target = 21%  Fall 2022 Target = 22%</p>	<p>The HR Office will work more to standardize the interview experience and implement proven methods and evidence-based practices that support diverse hiring.</p> <p>- Evaluate hiring and promotion procedures and policies to highlight considerations of diversity to better align with and be representative of the community.  -Create an employee referral program with special emphasis placed on encouraging referrals from minority employees.  -Use the "blind hiring" technique that anonymizes or "blinds" personal information about a candidate which can lead to unconscious or conscious bias about the candidate.  -Rewrite job descriptions and postings to ensure language used will help attract and not turn off diverse candidates from applying to the college.</p>	<p>Human Resources</p> <p>Hiring Managers</p>
Promote diversity of leadership population	<p>Male minorities in leadership positions will increase by 2.5 percentage points each year for a total of 7.5 percentage points over three years.</p> <p>Fall 2021 Baseline = 2.5%  Fall 2022 Target = 5.0%  Fall 2023 (Total) Target = 7.5%</p>	<p>- Recruit historically black colleges and universities and other schools with majority-minority student bodies  -Advertise open leadership roles in media that serves minorities.  -Build relationships with minority professional groups.  -Research, review and establish mentoring programs for upcoming minority leaders in the workplace</p>	<p>Human Resources</p> <p>Hiring Managers</p> <p>President's Leadership Team</p>
<b>Relationships: Strengthen relationships with individuals, institutions, and industries.</b>			
Strengthen relationships with employees	<p>Full-time employee retention will increase by 1 percentage points each year for a total of 3 percentage points over three years.</p> <p>Fall 2020 Baseline = <b>89%</b>  Fall 2021 Target = 90%  Fall 2022 Target = 91%  Fall 2023 (Total) Target = 92%</p>	<p>-Provide boot camps for new supervisors where providing positive feedback and listening are key topics addressed.  -Offer career and professional development for all employees.  -Praise employees through various recognition opportunities.  -Improve employee engagement and retention.</p>	<p>Human Resources</p> <p>President's Leadership Team</p>
Strengthen relationships with service area high schools	<p>Secondary ed partner satisfaction survey</p> <p>2021-22 = Develop and implement  2022-23 Target = Targets to be established after first survey administration  2023-24 (Total) Target = Targets to be established after first survey administration</p>	<p>-Create work team to develop survey instrument by early Spring 2022  -Implement survey to gather feedback from secondary ed partners  -Establish baseline using survey results  -Set targets using baseline as starting point</p>	<p>Admissions and Recruitment</p> <p>Career and College Promise</p> <p>Program Coordinators</p>
Strengthen relationships with industry employers	<p>Industry partner satisfaction survey</p> <p>2021-22 = Develop and implement  2022-23 Target = Targets to be established after first survey administration  2023-24 (Total) Target = Targets to be established after first survey administration</p>	<p>-Create work team to develop survey instrument by early Spring 2022  -Implement survey to gather feedback from secondary ed partners  -Establish baseline using survey results  -Set targets using baseline as starting point</p>	<p>Academic Deans</p>